2020 - 2021 ANNUAL REPORT

Yarra Plenty Swimming Club Inc.









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The 2021 YAP Club Championships saw over 60 club swimmers, swim school students & parents participate in two fun filled days of racing

FRONT COVER: Thanks to Abbie Cooper for her cover design and to Boyd Wilson, the official photographer of 2021 YAP Club Championships



CLUB'S VALUES

Contribution, Connection, Happiness



Determination

As a Club we show resilience and aim to learn from success and failure. These experiences drive our determination to achieve our Club goals.



Respect

We respect our sport, our teammates, and people that support us to be the best we can be i.e. parents, officials, coaches and mentors, swimming association.



Team Support

Working as a united team we can achieve more personally and as a team. Through recognising each person's strengths, we can all grow and develop as a



Passion

Our Club is passionate; amazing things happen when you bring like-minded people together through support, shared responsibility and connection. We provide a positive environment for personal development.



Have Fun

We share the enjoyment of the sport of swimming and are committed to having fun.

Key Personnel

COMMITTEE MEMBERS

President	Oliver Wein
Secretary	Melinda Millard
Treasurer	Travis Beddoe
Vice President	Simela Karasavidis
Competitions	Nathan Watson
Memberships	Belinda McLaren
Swim School Manager	Ash Crimmins
Uniforms	Pat Corboy
Events	Kylie Sorenson
Policies	Linda Whitby

COACHING TEAM

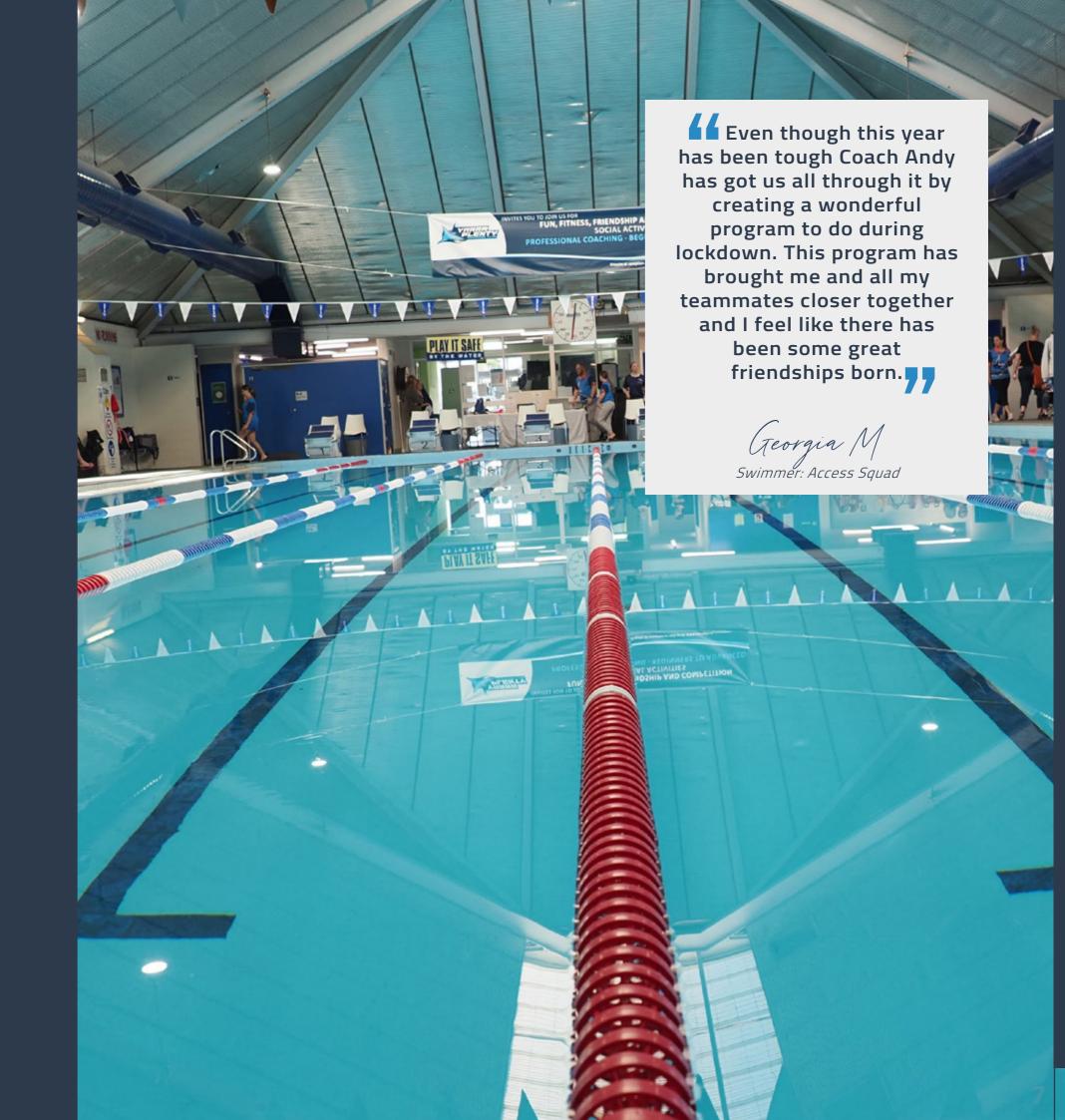
Head Coach	Andy Warren
Coach	Ally White
Coach	Paige Trudgeon
Coach	Damian Pisano
Coach	Emily Pavis

KEY STAFF

Swim School Manager	Ash Crimmins
School Groups Coordinator	Tarnya Iddon
Swim School Support Officer	Ryan Leaper

CLUB CAPTAINS

Club Captains	Milly Burnett & Nathan Wein
Vice Captains	Charlotte Beddoe & Emilee Sorensen



Yarra Plenty Swimming Club Inc.

President's Report

OLIVER WEIN Club President 2019-Present



It is with great pleasure and honour that I present my report as president. Firstly, I would like to take this opportunity to emphasize that as Club President, the Committee and I have the responsibility for overseeing the Yarra Plenty Swim School and the competitive squads, as each of these operate under 'The Club' umbrella.

With that in mind, I begin by offering a sincere thank you to our Committee, Coaches and Swim School staff for what they have helped us achieve over this difficult last year.

The club welcomed some new faces to the committee, Simela Karasavidis (Vice President) & Patrick Corboy (Uniforms Officer). We also welcomed a new coach, **Emily Pavis to support our head** coach, Andy, with her fantastic programs.

The 2020/21 season was another unconventional 12 months. Continuity and momentum was difficult to sustain with the disruption and inconvenience provided by COVID.

Despite these disruptions we still managed to come together as a club, maintain strong membership numbers, complete our change rooms upgrade and then have success in the pool during the past season.

HIGHLIGHTS OF THE YEAR

While this year has been cut short by about 6 months with snap lockdowns, we still had some significant highlights.

- Successful applications to Vic Gov Small Business support grants (\$20,000 in grants & \$72,000 in ATO cash support Credits).
- ► The successful application for **JobKeeper** thus ensuring our staff were still supported financially during the lockdowns.
- ► The fantastic support from **Banyule City Council** in waiving our rent during the lockdowns.
- Successful change room **renovations** and installation of a new heat pump for our showers delivered by Banyule City Council. This was followed by an opening ceremony with Council, our aqua aerobic members and other users of our facility.
- ► The fantastic "Entry to Pool" video production developed by Abbie, Ryan, Eliza and Andy. This video was distributed by Aquatics & Recreation Victoria to other centres as an example of how to inform patrons of COVID practices.



swim meets.

YAP is so lucky to have passionate and supportive parents

- The rollout of a **new staff structure** for the swim school. We welcome Ryan Leaper to the role of Swim School Support Officer and James Smith as Chief Lifeguard.
- "Back Room Blitz" our club room renovation: we applied a fresh coat of paint, new carpet, blinds and lockers for our swimmers and staff.
- Our athletes participated in "Rona Escape". An online program developed by Andy which included Zoom Strength & Conditioning Training, Pilates & Yoga as well as fun interactive activities to keep our members connected during lockdown. The goal was to accumulate kilometers to escape over the border and to travel to destinations around Australia. This program was recognised by Swimming Victoria and Kate Thwaites (Federal Member for Jagajaga). Kate Thwaites presented Andy with the The Jagajaga Team Spirit Award.
- The successful launch of the YAP Cookbook. With thanks to Eliza who worked very hard on producing this book, with great practical meals and snacks for
- Coach Andy ran Parents Pilates sessions via zoom, to ensure parents also had an opportunity to exercise.
- Our 2019/20 Presentation Day in the Park (& rain). Unfortunately we couldn't hold a gala but fingers crossed, this year we will be able to.
- The success of the 'Learn to Swim' program, with the majority of students enrolled prior to COVID-19 returning. From commencement of 2021 class occupancy rates have exceeded the target rate of 80% well up from around 70% prior to COVID.
- ▶ The **return to competition**: we had a club records broken as well as PB's from our swimmers.
- Six individual swimmers qualified & represented YAP at the Victorian Age Long Course Championships in March, along with three girls relay teams.
- Rohan Wein gained a National Qualification time for the 100 backstroke and travelled to the Gold Coast for Age Nationals. He had further success with over a 1sec PB in his event - Well Done Rohan!!!
- ► The club's support for Andy in gaining **Advanced** Coaching Accreditation. This Swimming Australia course focuses on continuous improvement in coaching skill, education and promotion of participation in competitive swimming at regional, state and national age competitions.

- Partnership with Doncaster Templestowe **Swimming Club** to create a joint National Development training program. These weekly sessions focus on delivering intense and advanced training sets for our swimmers.
- Our 2-day YAP Club Championships were held in May. With over 60 swimmers attending, competing and producing a number of club records and fantastic PB's. Also thank you to Linda Anthenson, Kelly Valles (SwimVic) and Deb Kinder (MetroNorth) for joining us. We appreciated your expertises and support of all our swimmers, some who were competing for the very first time.

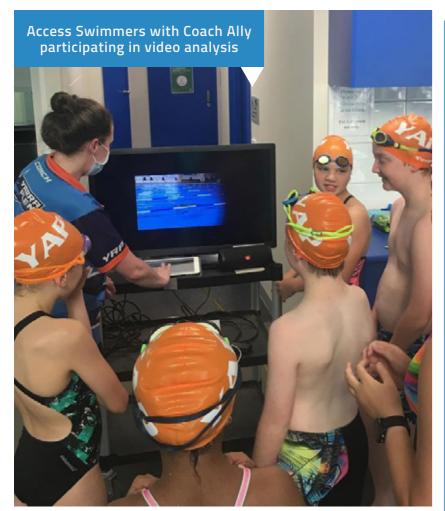
LOOKING AHEAD

Next year will be another strange and exciting one for Yarra Plenty. While we are still in the midst of the pandemic, the club is already well advanced in planning to re-open once we get the go ahead from the

Some exciting developments to look forward to include:

- The recommencement of 'Learn to Swim' program in a more steady environment.
- ▶ The employment of additional swim teachers, to enable all those on our waitlist to access our fantastic programs.
- ▶ The renewal of our lease with Banyule City Council.
- The partnership with IDV to allow pool access and swimming programs for our disabled community
- ► The partnering with other local swimming clubs to enable qualifying meets to be run out of our pool, thus giving greater opportunity for our swimmers to gain qualifying times.







ACKNOWLEDGEMENTS

This club would not be where it is without the hard work of our Committee, Coaches, Swim School staff and parents. As we are a volunteer committee, a lot of time after-hours has been put in to ensure the smooth running of this club. I would therefore personally like to thank Travis Beddoe, Patrick Corboy, Simela Karasavidis, Belinda McLaren, Melinda Millard, Kylie Sorenson, Nathan Watson and Linda Whitby for all their hard work. You have been the best committee to work with and I thank you.

It is also time to sadly say goodbye to the following committee members that will not re-sit for next year. Belinda McLaren, Melinda Millard, Linda Whitby and Nathan Watson have been on the committee for a number of years and have been extremely committed to the club. It has been great working with you all. You will always be part of the Yarra Family.

I would like to thank the parents that are not on the committee that have tirelessly helped out during the year. Whether it was selling raffle tickets, timekeeping, looking after our digital presence and most of all supporting our swimmers while we were out of the water, I thank you greatly.

I would also like to acknowledge Banyule City Council, especially Lucia Brennan. Banyule City Council provided the club with new change rooms as well as the new heat pump to keep our showers nice and warm. Banyule City Council's support through the pandemic has been instrumental in enabling this club to survive, especially by putting our rent on hold while we are in lockdown. The partnership with Banyule City Council is very strong and I look forward to continuing this into the future.

To our Centre Manager Ash and all the Swim School staff, I would like to thank you from the bottom of my heart for all your hard work and dedication.

During the lockdowns, Ash still comes in and makes sure the facility is running and in top order. I acknowledge the difficult role that Ash has for the club, especially trying to ensure the maximum number of kids are able to have lessons while we navigate through a nationwide shortage of swim teachers. The stress levels are enormous and I would like to acknowledge and thank Ash for pushing through these difficult times.

Once we are allowed back in the water, I look forward to seeing all the swim school staff back in the pool with the smiling children learning valuable skills in the water

A big shout out to our club captains Milly and Nathan for continuing in the role for another year. You have done a fantastic job supporting Andy and our team at swim meets and continuing to be great role models. I would also like to acknowledge our vice captains Em and Charlotte who have been a great support to our captains as well as coaches and swimmers. You have been great leaders in encouraging the teams to continue training.

Last, but not least, our fantastic coaching crew lead by our head coach Andy.

Damo, Ally, Paige and Emily, I would like to thank you for your dedication to our swimmers. Without you guys, we would be lost.

For Andy, a special thank you is in order. The continued effort and passion you give to the role and swimmers is unbelievable. The swimmers admire and love you and they are always looking forward to seeing you. You are able to create innovative training programs and your personal development has been such a benefit for the club. You come up with innovative ways to train our kids and even partnered up with Doncaster Templestowe Swimming Club (DTSC) head coach Kahlia Marsh to provide a very challenging national training program that will benefit our club and swimmers alike. I look forward to continuing to work with you this year in what will be another interesting and rewarding year.

The next year will be another exciting and challenging one and I look forward to undertaking this journey with you all. Please stay safe, have a jab and we will all be poolside in no time.

Cheers!
Ollie
Oliver Wein
PRESIDENT



Head Coach's Report ANDELYS WARREN Head Coach 2019-Present



The 2020/21 season has been a roller coaster. We have trained out of the water for the same amount of time we have been in the water. But despite the challenges of being in and out of numerous lockdowns due to the COVID-19 pandemic, we have banded together and achieved so much. We have become stronger as a team by staying united and supporting each other. I have witnessed new friendships blossom, swimmers of different ages and squad levels share high fives or an elbow bump on pool deck, and people external to the club give feedback on the comradery at YAP.

I love when we get the opportunity to shout out our club chant as the words 'couldn't be prouder' ring true to exactly how I feel about our club. I am so proud of all that we've accomplished, and this month by month reflection serves to highlight and remind us of our club's achievements.

JULY

- ▶ Rona Escape challenge (Part 1) 55 YAPers participated in virtually travelling to escape to the Vic/ NSW border, past & present club captains were team leaders (Jess McLaren, Ryan Leaper, Milly Burnett, Nathan Wein, Max Bovalino & Abbie Cooper), lots of fun challenges and zoom dryland workouts.
- Parent Pilates introduced an opportunity for parents to do some zoom group exercise.

AUGUST

- Rona Escape challenge (Part 2 Sunshine Coast). Team leaders from part 1 chose someone who had been displaying active leadership to become a co-captain (Milly Nickless, Emilee Sorensen, Phenix Carbone, Olivia Sorensen, Tahlia McLaren).
- YAP Parents Night committee update and home desk ergonomics presentation.

SEPTEMBER

- Rona Escape Reward Week to congratulate and celebrate everything being achieved out of the water, we had a reward week consisting of a zoom catch up with Coach Paul, a trivia night, awards night & movie night.
- Team leaders participated in a leadership workshop series to help them continue their leadership development.



OCTOBER

- Property Rona Escape Challenge (Part 3 Darwin) Introduced the Zero to Hero challenge in which athletes had to choose something that they couldn't do and then had 4 weeks to work on it to present at a show & tell night.
- We had 'well-being Fri-YAY' sessions to focus on support and positive mental health.
- Swimmers were rewarded with attending 'Champions Night' in which Paralympic swimmer Ellie Cole joined a zoom call to chat to the YAP swimmers.
- Parents Connection Night, a chance for parents to catch-up and play some fun trivia.
- Outdoor pools reopened in a limited capacity allowing swimmers to go for organsied sessions at the Diamond Creek pool.

NOVEMBER

- We returned to training at our beloved YAP pool midway through November with spaced out training times for squad groups.
- Swimmers were able to return to completing 60-90 minute training sessions.





Yarra Plenty Swimming Club Inc.

DECEMBER

Andy Warren

- ► YAP time trials allowed swimmers a low pressure environment to test out their speed in the pool.
- Metro North Sprint Meet after limited pool training, swimmers impressed themselves with achieving 88% PB's. Rohan Wein, Phenix Carbone, Lucia Calderone, Isabelle Daly, Ryan McKeown & Sophia McKeown collected state sprint qualifying times.
- ▶ YAP Christmas Party & Presentation in the Park restrictions eased enough to allow us to come together as a group in an outdoor gathering. It was a great evening to celebrate and give recognition to all YAPers and especially the ones that displayed outstanding efforts.

JANUARY

- ► Holiday training including 1:1 coaching sessions.
- ▶ Victorian Sprint Championships 10 swimmers represented YAP (Sienna Day, Ryan McKeown, Mia Jones, Rohan Wein, Phenix Carbone, Lucia Calderone, Sophia McKeown, Isabelle Daly, Emilee Sorensen & Abbie Cooper) with the first experience of self marshalling at competitions. Club records were broken and Ryan McKeown achieved his first Victorian Age State Championship qualifying time.

FEBRUARY

- ► EDA LC meet first competition at MSAC for a lot of swimmers. 19 swimmers attended with 75% of PB's swum. More club records broken.
- DTSC Encouragement Meet a chance for the less experienced swimmers to have a chance to compete.
- Snap Lockdown 'YAP SNAP' presentations on zoom: brain gym, girls nights, nutrition & recovery.
- Introduced **team dinners** for State/National & Yarra Senior squad groups. Chance to socialise with squad mates after training.
- February Club Night run by club captain Nathan and vice-captain Emilee.

















MARCH

Victorian LC Age Championships:

- ► 6 individual swimmers qualified & represented YAP (Mia Jones, Rohan Wein, Ryan McKeown, Emilee Sorensen, Sienna Day & Tahlia McLaren).
- We had 3 x relay teams qualify (4x50 12-13 girls freestyle, 4x50 12-13 girls medley, 4x50 12-15 girls freestyle).
- Rohan Wein represented YAP in finals for the 100 backstroke and 400 freestyle.
- Rohan Wein achieved an Australian Age LC national qualification in the 100 backstroke.
- Flyers Encouragement meet a chance for the more junior swimmers to have a race, finished the day with fish & chips on the beach.
- Metro North All Junior Selections 28 swimmers represented YAP, with a large amount of PB's swum. 16 swimmers finished in the top 10 advancing them to the semi-finals.
- All Junior Semi-Finals 16 swimmers across 42 events. 5 swimmers (Sophia McKeown, Zoe Daly, Rohan Wein, Emilee Sorensen & Mia Jones) finished in the top 10 advancing them to the finals.
- All Junior Finals 4 x bronze medals (Sophia McKeown in 50 freestyle, Emilee Sorensen in 50 backstroke, Rohan Wein in 50 backstroke, Mia Jones in 50 breaststroke)

APRIL

- ➤ Australian Age National Championships Rohan Wein represented YAP at the Gold Coast to compete against the best in the country in the 14y.o boys 100m backstroke. Rohan finished 22nd improving his ranking by 12 and also swam a PB. Fantastic first nationals experience!
- Technique School Holiday Clinic swimmers invited to a week focused towards specific stroke development.
- Introduced Thursday PM high performance training session with the national development swimmers from YAP & DTSC.

MAY

Club Championships 54 swimmers in attendance, 8 swimmers from the YSS learn to swim program. Experienced swimmers buddied up with junior swimmers to provide extra support & team cohesion. Lots of parents helping out to ensure the weekend ran well. Was a really positive vibe!

17

Yarra Plenty Swimming Club Inc.

Andy Warren

JUNE

- Lockdown Zoom Dryland in collaboration with DTSC.
- ▶ Relay Competition Preparation training with DTSC. It was great to see swimmers from both clubs interacting with each other after having done zoom dryland sessions together.
- Victorian Relay Competition 21 teams entered with 4 teams medalling! Great involvement from swimmers of all squad levels.

JULY

- ► EC Waves Competition 100% PB's! Charlotte Beddoe, Phenix Carbone & Isabelle Daly achieved their first individual state qualifying times. Rohan Wein achieved new state times.
- Firbank Competition with swimmers trying new events for the first time. Rohan Wein achieved a new state time for the 200 backstroke.
- ► Glow in the dark training session with lots of swimmers from many squad groups enjoyed the session.
- ► Lockdown Olympics dryland collaborative effort with DTSC. Lots of fun had by those involved.
- Metro SC preparation meet competition for swimmers from both YAP & DTSC aiming to achieve Metro SC qualifying times. Even more state qualifying times were achieved.

AUGUST

- Guest athlete training session with Gabi Peiniger to assist swimmers with underwater skill work.
- ► Tokyo Dash. Out of water dryland collaborative program with Doncaster Templestowe Swim Club & Flyers Swim Club.



Although the past year has again been full of unplanned interruptions, we can see from this annual review how much has still been achieved. Of course none of this would be possible without the support from the assistant coaches, the incredibly hard working committee, all other parents/families and of course all the YAP swimmers. I would therefore like to take this opportunity to express my immense thank you to everyone at YAP. Whether you're a new member or have been at the club for years, you are unique and special in what you bring. The committee has once again been absolutely incredible and I would personally like to thank Oliver Wein for his continuous support and encouragement as the club president.

I am super grateful to Ally, Damo, Paige and Emily for ensuring our swimmers have high quality training sessions.

I would also like to acknowledge the outstanding resilience by the swimmers at YAP. I can only imagine how challenging it would be to have goals in the pool, put hard work into your training and then be thrown into numerous lockdowns. But our swimmers continue to show up on Zoom, continue to work hard, continue to stay motivated and continue to have fun as a team. I am inspired and energised by their perseverance and commitment and could not be more proud to be their coach. Keep up the great effort and I'm sure your hard work will pay off in many ways.

#WeAreYarra #CouldntBeProuder

HEAD COACH

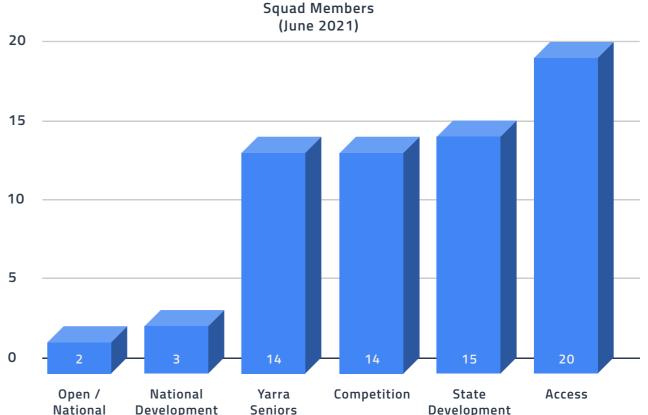
CLUB MEMBERSHIP

The club currently has six squad levels to cater for a range abilities and support goals of athletes.

All training programs are competition based following the Long-Term Athlete Development Program (LTAD) to ensure progression and improvement.

Membership numbers remain steady in 2020/21 despite lockdowns and all groups have vacancies to recruit more members in the coming year.





National Development Seniors Development

Output

Development

Yarra Plenty Swimming Club Inc.

Swim School Report

ASH CRIMMINS

Swim School Manager 2019-Present



The Swim School successfully recommenced in January during the school holidays having implemented COVIDSafe measures to ensure compliance to government regulations and reduce risks to patrons.

The demand for lessons following the closure exceeded expectations.

SCHOOLS PROGRAMS

Schools eagerly returned to their regular swimming programs, despite lockdown interruptions and uncertainty seven schools attended across Terms 1 and 2.

HUMAN RESOURCES

- Approximately 70% of staff engaged prior to COVID returned in 2021 the majority having benefited from the JobKeeper program which ceased in March.
- Ryan Leaper was appointed to a part time Swim School Support Officer role in April and has already had a significant impact in relation to customer service, administration and finance.
- Several YAP swimmers have, or are in the process of completing required certifications to qualify them for work with the Swim School.

HEALTH AND SAFETY

- No major incidents or injuries were recorded.
- A Health and Safety Advisory Committee was established to assist in emergency procedure development and COVID Safe procedures.

FACILITY / CAPITAL WORKS

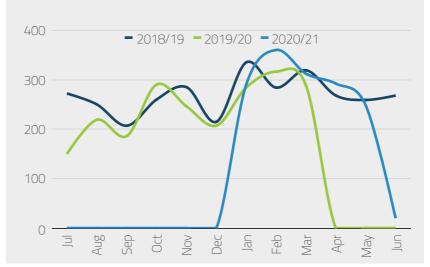
- Major change room upgrades were completed in January resulting in drastically improved accessibility, compliance to regulations, comfort and cleanliness for users.
- In conjunction with the change room works sections of compromised concourse were replaced which also allowed for some leak detection and repairs.
- YAP committee members and families completed a much-needed face lift to the clubrooms/coach's office space including painting, new carpet and the addition of lockers resulting in a much more inviting, user friendly space.

PROCEDURE DEVELOPMENT

► The COVID shutdown allowed for a concentrated focus on procedure development to improve operations and ensure compliance to the Service Level Agreement with Banyule City Council.

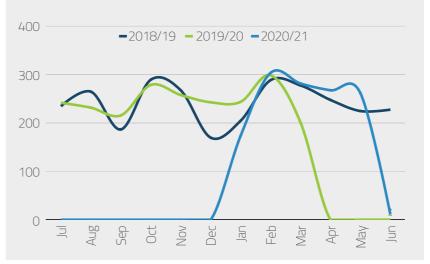
CASUAL VISITS

- Upon re-opening in January swimmers eagerly returned surpassing attendances from the previous year.
- Despite being impacted by lockdowns, attendances remained strong.
- Access to casual swimming during or adjacent to school holiday swimming lessons proved popular.
- ► The majority of patrons who swam prior to COVID have returned.



AQUA AEROBICS

- Upon re-opening in January participants eagerly returned.
- Despite being impacted by lockdowns, attendances remained strong.
- The majority of patrons who participated prior to COVID have returned.





FEBRUARY 2021 FACILITIES UPGRADE OPENING CEREMONY

Guests Lucia Brennan (Major Facilities Coordinator) & Mayor, Cr Rick Garotti fror Banyule City Council

Ash Crimmins

ENROLMENTS

- ▶ Due to COVID-19 restrictions and change room renovations, lessons did not commence until January.
- Upon re-commencement, teacher availability and restricted capacity saw the swim school unable to meet demand for lessons with several students placed on waitlists.
- Pleasingly the majority of students enrolled prior to COVID-19 returned to the program when able.
- From the commencement of Term 1, 2021 class occupancy rates have exceeded the target rate of 80% well up from around 70% prior to COVID.
- Since resumption, cancelled lessons due to COVID have not impacted enrolment levels.
- Additional lessons were conducted over January and June holidays.



LEARN TO SWIM PROGRAM

2020/21 Challenges

The unprecedented disruption to business due to COVID-19 has presented numerous challenges.

Thankfully the public need for swimming, water safety, and the value the community places on the facility is a cause for optimism despite ongoing uncertainty around forced disruptions to the operations.

COVID-19 AND CLOSURES

- Due to lockdowns, no swim school programs (including aqua aerobics and casual swimming) were conducted from July 2020 until January 2021.
- Subsequent lockdowns and changing government regulations since January have disrupted the business, impacted attendances and income, and this required significant communications, administration and account adjustments.

HUMAN RESOURCES

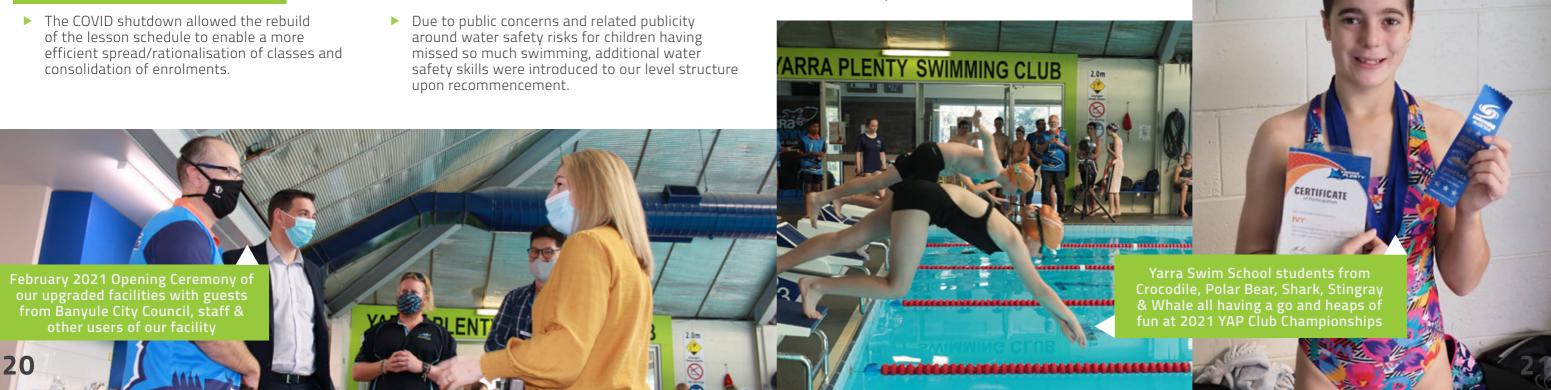
- Despite most staff returning in 2021 a number of significant staff were lost due mostly to completion of studies or acquiring work elsewhere. This, combined with the inability for new people to obtain qualifications during lockdown has resulted in a staffing shortage that is impacting across the whole aquatic industry in Victoria.
- Staffing shortage have seen us unable to meet the demand for lessons and administration staff have had to fill operational roles at times.

AGING INFRASTRUCTURE

Whilst no significant plant, fixture or fittings currently require urgent repair, a number of assets have been identified as requiring replacement or renewal within the next couple of years. This renewed program will improve operations and facility presentation.

COMPETITORS

- Yarra Swim School operates in a highly competitive environment with major facilities, franchises and private operators providing a similar suite of programs nearby.
- Our cost structure, fantastic staff and renovated facility gives us a competitive advantage, which is highlighted by our strong numbers and waitlist.



2020/21 ANNUAL REPORT

Yarra Plenty Swimming Club Inc.

Ash Crimmins



2021/22 Focus

COVID SAFE

Ensuring safety standards are maintained and regulations continue to be met.

BANYULE CITY COUNCIL

► Re-securing a long-term lease with Banyule City Council.

HUMAN RESOURCES

- A continued focus on recruitment and training to the ensure growing demand of our facility is met within our capacity limits.
- Continuing to provide a friendly, nurturing and desirable work environment. Allowing our Swim School staff feel secure and our organisation remains a desirable workplace.

CONTINUOUS IMPROVEMENT

- Ongoing review of program structure/product development, business model, staff development, marketing and promotion and development of new income streams.
- Upgrade to phone and IT systems.

FACILITY

Implementation of renewal and refurbishment program in conjunction with Banyule City Council.

> Thanks, Ash Ash Crimmins

SWIM SCHOOL MANAGER

SOCIAL MEDIA

1 July 2020 - 30 June 2021

Facebook: Yarra Plenty Swimming Club

Posts Post Reach

98 2656

Followers

280

Audience: Gender

†

Men (2.7% Women 77.3%

Instagram: Yarra Plenty Swimming Club

Posts Post Reach

1382

Followers

<u></u>21

160

Audience: Gender



en 8.8% Women 66.2%

Facebook: Yarra Swim School

Posts Post Reach

30

24

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2545

Followers

<u></u>21

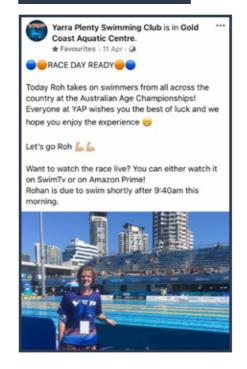
434

Audience: Gender

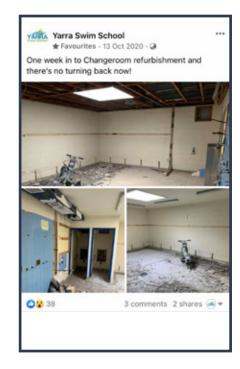
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Men 11.3% Women 85.7%

POPULAR POSTS









Financial Report

TRAVIS BEDDOETreasurer 2019-2021



I present my report on the un-audited financial statements of Yarra Plenty Swimming Club Inc. for the year ended 30 June 2021.

The principal activity of the Yarra Plenty Swimming Club during the financial year was to promote, administer and encourage the sport of swimming for all ages and ability to the community.

2020/21 Financial Position

The overall YTD position to the end of June 2021 is a surplus of \$109,444. This is significantly up from last year driven predominantly by the timing of JobKeeper as well as maintaining a viable business. A lot of hard work and activity has been undertaken by the Swim School and Committee to implement changes required in these difficult times.

We are aiming to reopen with new programs to continue to improve our financial position going forward.

Key Financial Movements for 2020/21

REVENUE

Overall, Revenue for the 2020/21 financial year has increased by **14.4%** from the previous year.

It has been difficult year due to needing to suspend the swim school business because of COVID-19: However, we have been able to implement improvement strategies such as:

- ► Improved operational efficiency in ratio of instructor/student numbers.
- Change rooms were upgraded from July to October in 2020 which delayed the reopening of the pool.
- However, the updated change rooms will increase attendance though appealing facilities.
- School lessons remain strong with a very strong wait list.
- We are currently limited by the availability of swim teachers in the market.
- We have also received financial assistance from Local, State and Federal Government to help our business to survive such as JobKeeper, rent reduction, grants and business tax incentive.

EXPENSES

Total expenses for the 2020/21 financial year have decreased by approximately **6.6%** from the previous year.

A number of factors have contributed to this decrease.

They include but not limited to:

- Suspension of rent from Banyule City Council.
- Increase operational efficiency of Swim School (student /teacher ratio).
- Significant reduction in gas usage due to the lockdowns.



Profit and Loss Statement

	Actual	Last Year	Variance \$	Variance %
INCOME				
Learn to Swim	\$161,022.28	\$425,781.36	-\$264,759.08	-62.2%
SQUAD	\$26,697.61	\$52,650.83	-\$25,953.22	-49.3%
Membership Income	-	\$13,409.35	-\$13,409.35	-100.0%
Competition Income	\$200.00	\$3,788.45	-\$3,588.45	-94.7%
Fundraising	\$1,275.90	\$1,022.45	\$253.45	24.8%
School Lessons	\$65,315.00	\$118,600.06	-\$53,285.06	-44.9%
Bus Shuttle	\$15,095.46	\$25,605.91	-\$10,510.45	-41.0%
Competition Income	\$5.12	\$75.00	-\$69.88	-93.2%
Public Swimming	\$2,576.69	\$6,613.76	-\$4,037.07	-61.0%
Water Aerobics	\$3,560.57	\$9,154.14	-\$5,593.57	-61.1%
Merchandise Sales	\$2,820.92	\$4,716.43	-\$1,895.51	-40.2%
Canteen Sales	\$1,311.25	\$6,622.01	-\$5,310.76	-80.2%
Room Hire	-	\$2,054.53	-\$2,054.53	-100.0%
Pool Hire	-\$3,209.44	\$11,636.37	-\$14,845.81	-127.6%
Pool Party	-	\$501.83	-\$501.83	-100.0%
Polo Fees	-	\$545.01	-\$545.01	-100.0%
Other Income	-	\$478.19	-\$478.19	-100.0%
Holiday Program	\$4,500.05	\$4,121.50	\$378.55	9.2%
Cash Boost	\$72,838.00	\$15,832.00	\$57,006.00	360.1%
VIC Business Grant	\$20,000.00	\$1,000.00	\$19,000.00	1900.0%
Swim Club				
Club - Competitions/ Meets	-	\$817.91	-\$817.91	-100.0%
Club - Fundraising	\$1,553.63	\$20,496.50	-\$18,942.87	-92.4%
Club - Holiday Program	-	\$81.82	-\$81.82	-100.0%
Club - Swim VIC Membership	\$9,116.41	\$9,485.97	-\$369.56	-3.9%
Club - Uniform Sales	-	-\$105.21	\$105.21	-100.0%
Club - Miscellaneous Income	-	\$250.00	-\$250.00	-100.0%
Club - VIC Business Grant	\$3,664.80	-	\$3,664.80	0.0%
Total Swim Club	\$14,334.84	\$31,026.99	-\$16,692.15	-53.8%
Total Income	\$388,344.25	\$735,236.17	-\$346,891.92	-47.2%
Cost Of Sales				
Merchandise	\$2,300.00	\$6,482.30	-\$4,182.30	-64.5%
Canteen Supplies	\$1,934.95	\$6,109.69	-\$4,174.74	-68.3%
Contractors	-	\$3,810.00	-\$3,810.00	-100.0%
Total Cost Of Sales	\$4,234.95	\$16,401.99	-\$12,167.04	-74.2%
Gross Profit	\$384,109.30	\$718,834.18	-\$334,724.88	-46.6%

	Actual	Last Year	Variance \$	Variance %
XPENSES				
Administration				
Accounting & Bookkeeping	\$8,099.55	\$14,264.00	-\$6,164.45	-43.2%
Advertising & Promotion	\$1,407.73	\$1,187.01	\$220.72	18.6%
Bank Fees	\$797.88	\$923.37	-\$125.49	-13.6%
Bank Fees Merch GST	\$2,320.63	\$4,695.12	-\$2,374.49	-50.6%
Bus Hire for schools	\$17,910.00	\$24,320.00	-\$6,410.00	-26.4%
Holiday Program costs	-	\$466.31	-\$466.31	-100.0%
Insurance	\$12,657.80	-	\$12,657.80	0.0%
IT & Hosting	\$10,197.45	\$6,526.39	\$3,671.06	56.2%
Marketing	\$365.55	\$406.36	-\$40.81	-10.0%
Office & Computer Supplies	\$1,548.16	\$4,629.18	-\$3,081.02	-66.6%
Pool Equipment	\$161.89	\$159.86	\$2.03	1.3%
Postage & Delivery	-	\$149.09	-\$149.09	-100.0%
Printing	\$735.39	\$1,418.85	-\$683.46	-48.2%
Security	\$1,479.55	\$973.64	\$505.91	52.0%
Staff functions/food	\$226.36	\$1,239.69	-\$1,013.33	-81.7%
Subscriptions & Memberships	\$2,523.44	\$4,756.02	-\$2,232.58	-46.9%
Telephone	\$5,001.53	\$4,356.83	\$644.70	14.8%
WaterMarc Club Account	\$3,413.99	\$5,586.54	-\$2,172.55	-38.9%
Club account	-	\$1,366.45	-\$1,366.45	-100.0%
Competition Expenses	-	\$426.36	-\$426.36	-100.0%
Trophies/ Certificates	\$32.72	\$2,986.06	-\$2,953.34	-98.9%
Total Administration	\$68,879.62	\$80,837.13	-\$11,957.51	-14.8%
acilities				
Cleaning & hygiene supplies	\$7,969.00	\$13,362.83	-\$5,393.83	-40.4%
Donation/Charity	-	\$512.00	-\$512.00	-100.0%
Electricity	\$23,364.57	\$25,128.33	-\$1,763.76	-7.0%
First Aid Supplies	\$218.89	\$22.65	\$196.24	866.4%
Gas	\$18,394.83	\$43,081.53	-\$24,686.70	-57.3%
Pest Control	\$1,803.68	\$1,094.60	\$709.08	64.8%
Pool Chemicals	\$4,073.12	\$8,785.30	-\$4,712.18	-53.6%
Rent	\$6,465.67	\$49,670.05	-\$43,204.38	-87.0%
Repairs & Maintenance	-\$8,456.60	\$9,208.24	-\$17,664.84	-191.8%
Waste Disposal	\$729.86	\$477.91	\$251.95	52.7%
Water	\$434.87	\$12,942.55	-\$12,507.68	-96.6%
Total Facilities	\$54,997.89	\$164,285.99	-\$109,288.10	-66.5%

	Actual	Last Year	Variance \$	Variance %
Staff Expenses				
Uniforms	\$580.00	-	\$580.00	0.0%
Total Staff Expenses	\$580.00	-	\$580.00	0.0%
Swim Club				
Club - Competition fees	-	\$83.64	-\$83.64	-100.0%
Club - Equipment	\$2,817.50	-	\$2,817.50	0.0%
Club - Fundraising costs	\$352.00	\$97.82	\$254.18	259.8%
Club - Holiday Program	-	\$1,415.00	-\$1,415.00	-100.0%
Club - IT/ Hosting	\$583.50	\$199.00	\$384.50	193.2%
Club - Maintenance	\$1,254.55	\$1,854.29	-\$599.74	-32.3%
Club - Meet Re-imbmnt	\$4,566.76	\$388.64	\$4,178.12	1075.1%
Club - Membership	\$125.45	\$241.09	-\$115.64	-48.0%
Club - Party/ Function	\$784.26	\$3,354.81	-\$2,570.55	-76.6%
Club - Subscriptions	\$36.95	\$200.00	-\$163.05	-81.5%
Club - Trophies	\$1,040.00	\$990.00	\$50.00	5.1%
Club - Travel	-	\$113.73	-\$113.73	-100.0%
Club - Uniforms	\$1,535.28	\$329.09	\$1,206.19	366.5%
Club - Coach Training	-	\$379.47	-\$379.47	-100.0%
Total Swim Club	\$13,096.25	\$9,646.58	\$3,449.67	35.8%
Wages & Salaries	\$656,512.44	\$577,009.35	\$79,503.09	13.8%
Superannuation Expenses	\$24,218.48	\$38,875.37	-\$14,656.89	-37.7%
Work Safe Premium	-	\$5,077.59	-\$5,077.59	-100.0%
Work Experience	-	\$125.00	-\$125.00	-100.0%
Total Expenses	\$818,284.68	\$875,857.01	-\$57,572.33	-6.6%
Operating Profit	-\$434,175.38	-\$157,022.83	-\$277,152.55	176.5%
Other Income				
JobKeeper Received	\$545,250.00	\$81,000.00	\$464,250.00	573.1%
Total Other Income	\$545,250.00	\$81,000.00	\$464,250.00	573.1%
Other Expenses				
Interest Paid	\$1,630.63	\$214.69	\$1,415.94	659.5%
Total Other Expenses	\$1,630.63	\$214.69	\$1,415.94	659.5%
Net Profit	\$109,443.99	-\$76,237.52	\$185,681.51	-243.6%



FUTURE OUTLOOK

A number of initiatives have been or are planned to I would like to thank Oliver Wein and Ash Crimmins be implemented to improve our financial outlook.

These include but not limited to:

- ► Increase in providing school lessons by targeted promotion.
- ► A new summer 'Learn to Swim' program for
- Ongoing fundraising activities.
- ► A dedicated effort to apply for Local, State and Federal Grants.

GENERAL COMMENTS

for their help and patience as I got up to speed with the job.

I would also like to acknowledge and send a huge thanks to our coaches led by our Head Coach, Andy Warren for her innovate training programs especially during snap lockdowns.

Last of all, I would like to thank all the hard work of Oliver Wein, Simela Karasavidis, Kylie Sorensen, Melinda Millard, Linda Whitby, Pat Corby, Belinda McLaren, Nathan Watson and all parents for making this club a joy to be part of.

Should anyone have any queries please do not hesitate to contact me.

#This report does not include year-end adjustments.

A Balance Sheet has not been provided due to delays in finalising the year-end audit. Full audited accounts will be provided once available.

New Club Records

2020/21 LONG COURSE

FEMALES

10 Years Sophia McKeowi	า		
50m Freestyle	00:34.47	Victorian Development Competition	10-Apr-2021

13 Years Mia Jones			
50m Freestyle	00:29.51	Victorian Age Championships	5-Mar-2021
100m Freestyle	01:05.83	Victorian Age Championships	8-Mar-2020
200m Freestyle	02:27.53	Victorian Age Championships	4-Mar-2021
50m Breaststroke	00:37.93	Victorian Sprint Championships	16-Dec-2021
100m Breaststroke	01:25.11	EDA LC Qualifying Meet	6-Feb-2021
200m Breaststroke	03:07.21	Victorian Age Championships	5-Mar-2021
50m Butterfly	00:31.63	Victorian Metro All Junior Competition	27-Mar-2021
100m Butterfly	01:15.01	Victorian Age Championships	5-Mar-2021

MALES

13 Years Ryan McKeowr	า		
50m Freestyle	00:28.00	EDA LC Qualifying Meet	6-Feb-2021
14 Years Rohan Wein			
50m Freestyle	00:27.28	ACS Swimming Championships	9-Mar-2021
100m Freestyle	00:59:58	ACS Swimming Championships	9-Mar-2021
400m Freestyle	04:38.65	Victorian Age Championships	6-Mar-2021
50m Backstroke	00:31.04	ACS Swimming Championships	9-Mar-2021
100m Backstroke	01:04.44	Australian Age Championships	11-Apr-2021
50m Breaststroke	00:36.54	Metro North Sprint Meet	12-Dec-2020
50m Butterfly	00:29.63	ACS Swimming Championships	9-Mar-2021
100m Butterfly	01:07.58	Victorian Age Championships	6-Feb-2021

2020/21 SHORT COURSE

FEMALES

0 Years Sophia McKed	own		
50m Backstroke	00:40.54	Yarra Plenty Club Championships	22-May-2021
50m Breaststroke	00:47.63	Yarra Plenty Club Championships	22-May-2021
50m Butterfly	00:37.44	Yarra Plenty Club Championships	22-May-2021
3 Years Lucia Caldero	ne		
400m Medley	00:32.00	Yarra Plenty Club Championships	23-May-2021
3 Years Brydie Hutchi	nson		
800m Freestyle	11:29.14	Yarra Plenty Club Championships	23-May-2021
4 Years Mia Jones	_		
50m Backstroke	00:35.78	Yarra Plenty Club Championships	22-May-2021
50m Butterfly	00:32.00	Yarra Plenty Club Championships	22-May-2021
4 Years Amelia Nickle	SS		
800m Freestyle	06:30.77	Yarra Plenty Club Championships	23-May-2021
5 Years Emilee Sorens	sen		
50m Backstroke	00:34.90	Yarra Plenty Club Championships	22-May-2021
5 Years Charlotte Bed	ldoe		
	01:15.24	Yarra Plenty Club Championships	23-May-2021

2020/21 SHORT COURSE

MALES

12 Years Phenix Carbone	ة		
50m Breaststroke	00:42.82	Yarra Plenty Club Championships	22-May-2021
800m Freestyle	11:29.14	Yarra Plenty Club Championships	23-May-2021

13 Years Idan Gabinskiy			
50m Breaststroke	00:43.15	Yarra Plenty Club Championships	22-May-2021

14 Years Siddanth Rama	ni		
800m Freestyle	11:28.58	Yarra Plenty Club Championships	23-May-2021

15 Years Rohan Wein			
100m Freestyle	00:58.82	EC Waves Meet	3-Jul-2021
400m Freestyle	04:27.04	Firbank Aquastars Winter Meet	10-Jul-2021
800m Freestyle	09:41.61	Yarra Plenty Club Championships	23-May-2021
50m Backstroke	00:32.83	Yarra Plenty Club Championships	22-May-2021
100m Backstroke	01:11.75	Yarra Plenty Club Championships	23-May-2021
200m Backstroke	02:20.70	Firbank Aquastars Winter Meet	10-Jul-2021
100m Breaststroke	01:15.58	EC Waves Meet	3-Jul-2021
50m Butterfly	00:30.32	Yarra Plenty Club Championships	22-May-2021
200m Medley	02:26.99	EC Waves Meet	3-Jul-2021

17 Years Louie Amorosi			
100m Freestyle	00:57.41	Yarra Plenty Club Championships	23-May-2021
800m Freestyle	09:41.91	Yarra Plenty Club Championships	23-May-2021

2020/21JX AWARDS

Swimming Australia recognise swimmers aged 9-13 years with a gold, silver, bronze or blue standard, based on their best swimming performances.



Amelia Nickless	Blue
Angus Hutchinson	Blue
Brydie Hutchinson	Blue
Gabrielle Taylor	Blue
Isabelle Daly	Bronze
Lucia Calderone	Bronze
Luke Whitby	Blue
Mia Jones	Silver
Phenix Carbone	Blue
Ryan McKeown	Silver
Zoe Daly	Blue
Sophia McKeown	Silver
Xavier Basile	Blue
Zoe Lethlean	Bronze

YAP is the second family everyone wants but few are lucky enough to have. The supportive coaches and teammates create an environment that is perfect for whatever type of swimmer you want to be!

Abbie C Swimmer: Open Squad



YARRA PLENTY INDOOR POOL

Liat Way (Off Sainsbury Ave) Greensborough, Victoria 3088



